

BPRSTPA BOARD MEETING
February 20, 2024

7:00 PM

Attendance: Taryn Powell, Dana Wilmer, Jeff Gavin, Christina Ratti, Justin Strock, Julia Werts, Trevor Watkins, Amanda Kretchun, Linda Blocklin, Nikki McKiernan

President – Taryn

- Banquet Update
 - Salvatore's on 4/12: 6:30 PM - 10:30PM
 - Same menu as last year
 - DJ confirmed and paid
 - Airbrush tattoo & Face Painter secured
 - Selfie Station
 - Need to purchase gifts/awards
 - Need assistance with decorating
 - Putting together a committee for decorating (possibly 3-4 hours for this)
- Sharks Registration Timeline
 - For swimmers 14 and under, looking for ways to keep the kids connected to the club.
 - Kept 97% of swimmers from summer to fall registration in '23
 - General conversation re. communicating practice times at time of registration
 - **MOTION** - Taryn
To approve summer sharks registration added to spring long course registration for 14 and unders
 - 2nd - Justin
 - **MOTION** - approved (all in favor)
 - 25 non-club members last year
 - 42 club members last year
 - \$3385 collected for Sharks in '23, minus coaching expenditure, t-shirt & cap fees
 - 10% increase is about \$94.
 - Looking to increase t-shirt and cap fee to approx. \$20.
 - Club member fee \$30 and raise the non-club member fee to
 - **MOTION** - Taryn
 - To charge non-club members for the Sharks registration \$95 and for club members \$30 with a t-shirt and cap fee of \$20 each for the summer 24 sharks season.
 - 2nd - Christina
 - **MOTION** passed.
- South Park Swim Lessons Update
 - April 6th - May 18th
 - Katie working with 6 other instructors for SP lessons.
 - Amanda sharing with Jeff SP clinic information for approval.
 - "Intro to competitive swim"

- General discussion re. Swim lesson cost structure.
- Pricing comparable to pricing from nearby programs.
- Full details regarding Swim Lesson Cost Structure in Addendum
- **MOTION** - Taryn
 - For SP swim lessons for 30 min swim session for SP residents \$135 for non SP residents \$175.
 - 2nd - Christina
 - **MOTION** Passed
- **MOTION** - Taryn
 - For SP swim lessons for 45 min session for SP residents at \$175 and non-SP residents at \$200.
 - 2nd - Christina
 - **MOTION** passed
- Hiring a new coach
 - Emily upcoming maternity leave.
 - Posting for a part-time coach soon..

Vice President – Janis

- Banquet Gifts and Awards (budgeted approx. \$2000)
 - Considering an award of a medal
 - Considering fleece blankets as a gift
 - Considering name plates for senior level swimmers
 - Gift for senior swimmers (Luke, Katie, Emma, Kaitlyn, Zach) - blanket to college they will be attending
 - General conversation re. purchasing medals as the award this year
 - General conversation re. the standards for obtaining the awards.
 - In past years need 5 times in different events in obtaining the time standard. This accounts for both long and short course. Have used single age standards.
 - Jeff will discuss the need for obtaining 5 times for awards with the coaches.

Registrations - Dana

- Spring registration Update
 - Monday, March 25th - April 5th
 - Practices starting April 8th
 - Former BPR swimmers noted from April 2021 registrations
- General conversation re. doing away with Gold 2 for the summer.
- Focusing on group space.

Treasurer – Justin

- Paid Salvatore's a \$500 deposit
- DJ expenditure \$1170
- Balloon guy/face painter: \$600

- Will pay for swimmers to attend.
- Approx. \$100 for cupcakes
- Approx. \$600 remaining for swimmer meals and decoration
 - Adult pricing: \$45,
 - Ages 12-18 pricing for non-swimmers: \$23
 - Under 12 pricing for non-swimmers: \$17
- General discussion re. adjusting budget to \$3000 for swim banquet
- \$81,069.68 current balance. Caught up with municipality for payroll.
- Paid upgrade fees for swimmers moving from FLEX member to Regular member.
- Coaches travel expenditures for IMX
- Update on Taxes and EIN number - Renosi Expenditure noted in operating expenditures
 - Paying \$1495 to Renosi
 - They're submitting our application for non-profit status
 - They're filing our form for this past years tax information
- Championship meet reimbursements, senior scholarships.
- \$4519 spent on pool record board.
- Budget: 7500 - Coaches USA Swim memberships, Background check reimbursements, travel, etc.
- Banquet budget \$3000
- Currently \$9000 ahead of budget
 - Looking toward swim meet and upcoming swim lessons

Membership – Christina

- A few reminder emails to families about hours/upcoming meet and events
- Emailing re. Youth Night hours.
- Hours are updated
- Volunteer hours for the banquet and upcoming bowling event.

Safe Sport / Meet Director – Linda

- Last Splash Meet Announcement update - 10 and under 500 event added to the meet.
- Job posting is ready to go.
 - Jobs will be turned on this coming Monday afternoon.
- Heather will be sending food donation email on Monday afternoon.
- Need to order more ribbons.
- Trainings Parents/Athletes - Update on points for club
 - Need 60 - 70 families to complete the training.
 - Training is approx. 30 minutes.
 - Need to be completed by April 1st.
 - Planning to email additional reminders to complete the training.
- Teens need a USA Swimming Account then complete the training.

Coach's Report – Jeff

- Silver champs this weekend, followed by WPIALS, and additional championship meets for next 6-7 weeks.
- Coaches meeting coming up

Marketing – Amanda

- Flyers for Spring Swim Lessons BP/SP
 - 42 RSVPs for the Bowling Outing
 - Parent Facebook Running
 - It's a group
 - Bethel Park Rec Swim Parents
- Flyers for Spring Swim Clinic
 - April 6 - May 18th at Bethel Park
 - April 9 - May 16th at South Park
 - Info sent in Feb. South Park News
 - Info will also be sent in March in South Park News
- BP Summer Sharks Swim Clinic at BP 3/25 - 3/28 5 PM - 8 PM
- After Jeff's approval, hoping to post 3/1/24
 - Possibly posting on PeachJar (Bethel Park, South Park, Thomas Jefferson, Ringgold, Baldwin, Brentwood, BP Youth Sports, Facebook, Instagram)
 - Posting fliers in BP Chronicle
 - BP lessons will go through the Community Center
- Update on new volunteer shirt order - shirts have arrived!
- Social Media Posting - Interested in having someone post daily, weekly, on Instagram/Facebook. These can be linked.

Concessions - Heather

- Nothing to report

DE&I – Julia (tabled)

- Melting Pot Ministries - Swim Lessons - Update
- Big Brother / Big Sister Mentor program - Update
- Community Service project ideas

Old Business:

Meeting adjourned - 9:15 PM

Addendum

February Financials Presented

BPRSTPA Budget	2022-23	2023-2024 Budget	2023-2024 to date
BPRSTPA Dues and Payroll Budget	2022-23	2023-2024 Budget	2023-2024 to date
Senior, Platinum, Gold, Silver, Bronze	\$ 103,975		\$ 81,007
Sharks	\$ 10,033		\$ 7,344
Summer Sharks	\$ 4,640		
Other (Diving,)	\$ 2,180		\$ 950
Dues Collected	\$ 120,827	132000	\$ 89,301
Board Discount	\$ 9,133	\$ 8,500	
Payroll Payments	\$ 112,553	\$ 131,000	\$ 53,670
Fiscal Year Totals	\$ (858)	\$ (7,500)	\$ 35,631
T-shirt & Cap Fee	\$ 2,775	\$ 4,000	\$ 4,259
T-shirt & Cap Cost	\$ 3,835	\$ 4,000	\$ 5,544
AMS/USAS Registration Collected			\$ 8,850
AMS/USAS Registration Paid			\$ 8,850
Meet Entry Collected	\$ 29,286		\$ 11,926
Meet Entry Paid	\$ 26,240		\$ 11,917

Swim Lesson Cost Structure

Swim Lesson Cost Structure Analysis South Park Spring 2024											
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A	B	C	D	E	F	G	H	I	J	K	L
			Instructor Costs	Instructor costs need to be modified to include payroll taxes.							
	Session	Session Time	Total Hours	Pay Rate	Cost per instructor	Instructors	Total cost 6 instructors	Instructors	Total Cost for 8 Instructors	Instructors	Total c instru
30 min 2-5yrs	12	0.5	6	\$13.00	\$78.00	6	\$468.00	8	\$624.00	10	
45 min 6+	12	0.75	9	\$13.00	\$117.00	6	\$702.00	8	\$996.00	10	
both classes	12	1.5	18	\$13.00	\$234.00	6	\$1,404.00	8	\$1,872.00	10	
South Park Residents											
	Enrolles	Cost per child	Total Revenue	Instructor Cost	Total Instructors	Total Revenue for lessons	Total Profit				
30 minute session	20	\$135.00	\$2,700.00	\$780.00	8						
45 minute session	25	\$175.00	\$4,375.00	\$1,170.00	10	\$7,075.00	\$4,735.00				
30 minute session	18	\$135.00	\$2,430.00	\$624.00	6						
45 minute session	20	\$175.00	\$3,500.00	\$936.00	8	\$5,930.00	\$4,058.00				
30 minute session	15	\$135.00	\$2,025.00	\$468.00	5						
45 minute session	15	\$175.00	\$2,625.00	\$702.00	6	\$4,650.00	\$3,246.00				

01/30/2024

MOTION - Janis

Mike the Balloon Guy to provide face painting and airbrush tattoos for the banquet. Each will be provided 7-9 pm the night of the banquet for a total of \$600.

2nd - Christina

Motion-passed.

02/26/2024

MOTION - Dana (on behalf of Taryn)

Competitive Swim Clinic (to see if swimmers can join the club at Sharks or Bronze level for Spring/LC season)

Dates: Monday March 25-Thursdays March 28

Time: 5-6pm

Location: Bethel Park High School Pool

Cost: \$75 Bethel Park Resident

\$95 Non Bethel Park Resident

Motion - passed.

02/26/2024

MOTION - Dana (on behalf of Taryn)

Motion and vote for the per person charge for the swim banquet dinner. Once we approve a dinner cost option, Taryn can send out the formal invitation.

The cost of the dinners are \$29.50 adult; \$25 12-17 year olds; \$23 for 11 and under

Our vote is for choosing the following Option 1 or 2 for prices for Banquet meals.

Option 1

Adults \$45 (which covers some of the cost of the swimmer, club picks up the rest of the cost)

12-17 year olds \$25 which covers full cost of additional older child meal, club picks up the rest of the cost

11 and under \$20 which the club will covers \$3 per meal

Option 2

Adults \$45

12-17 year olds \$23 club covers \$2

11 and under \$20 club covers \$3

Online vote - Option 1 approved

BPR Swim Banquet Awards and Gifts

April 12, 2024

Awards

All Swimmers

Hasty Awards

[Medal- M-1201WC \(GSB\)](#)

\$2.79 medal

\$0.45 engraving

\$3.19 each

122 x \$3.19 = \$389.18

IMX Plaque

5 x \$13.95 = \$69.75

Zones Plaque

Hannah Strock

Trent Powell

Katie Jackovic

Anyone else?

3 x \$13.95 = \$41.85

Sectionals Plaque

Trent Powell

Katie Jackovic

Anyone else?

2 x \$13.95= \$27.90

Gifts

Senior Group ORDERED arrival March 5-8

Microfiber Towels

[4Monster Camping Towels](#)

\$20.99 x 26 = 545.74

Seniors ORDERED arrival March 1

Fleece College blankets

[University of Cincinnati](#) \$34.99 (Katie)

[College of Charleston](#) \$42.99 (Katilyn)

[Slippery Rock University](#) \$42.99 (Zach)

Undecided \$42.99 (Luke)

All other groups

Northeast Fleece blanket

\$15.75 x 78 + \$49 = 1,277.50

\$49.00 is set up fee



BPR Swim

Total for awards and gifts \$ 2,452.08

02/27/24

MOTION - Janis

To approve swim banquet gifts.

Online vote - approved

02/12/2024

Email MOTION - Taryn

To choose a DJ Service Package

"Light" Package option presented and approved.